



## Cost & Fee Structure – Fiber & Materials

The Regenerative Organic Alliance (ROA) fees for the Regenerative Organic Certified® program – Fiber & Materials - are summarized in the tables below, with all amounts in US Dollars.

The ROA reserves the right to assess additional fees for unexpected international compliance issues, currency/exchange rate costs, specialized shipping documents, or other unique circumstances. Any bank, wire transfer, intermediary bank, or payment processing fees incurred will be charged at cost and are the responsibility of the applicant or licensee.

This policy is subject to change. Any changes will be communicated in advance of fee assessment. Invoiced fees will reflect the actively published policy.

All invoiced fees are non-refundable and on Net 30 terms (invoices are to be paid within 30 days of their issuance date). Late fees are assessed after the initial Net 30 payment period. Once an invoice is 30+ days past due, it will be assessed a 3% monthly late fee on the current outstanding balance each month until payment is made. If payment is not made after 90 days, the related certification and/or license may be revoked, with communications made to all relevant parties on record (Certifying Body, supply chain, etc.).

If a certification and/or license is revoked due to non-payment, a reinstatement fee of USD \$500 or 10% of the outstanding balance (whichever is greater) will apply before reinstatement, in addition to full payment of all outstanding invoices and accrued late fees.

Fee Type	Amount
<b>Brands</b>	
Annual ROA Membership	\$1,000 flat fee  Assessed annually on the anniversary date of initial membership. Fees are assessed and collected at the time of submission.
<b>ROC™ Fiber &amp; Materials Annual Consumption</b>	<b>Annual License Fee Fees are assessed and collected at the time of submission.</b>
< 1,000T	\$1,500
1,000 – 3,000T	\$2,500
3,000 – 5,000T	\$7,500
5,000 – 10,000T	\$12,500
10,000 – 20,000T	\$ 20,000

20,000 – 30,000T	\$ 40,000
30,000 – 40,000T	\$ 55,000
40,000 – 50,000T	\$ 70,000
50,000 – 60,000T	\$ 85,000
60,000T <	\$100,000
Expedited Review of Initial License Application	<p>\$500 optional fee added to Initial License fee.</p> <p>From the date that all initial license application requirements are satisfied, ROA guarantees processing and issuance of initial license within five business days provided all requirements are complete and accurate.</p>
Claim / Label Review	\$100 per claim or label, with three included in each year’s license
Claim / Label Review Revision	<p>\$50 per claim revision</p> <p>This involves changing the wording / marketing language from a previously completed Claim Review without changing the licensed product or license scope.</p>
License Revision	<p>\$150 per license revision</p> <p>This involves modification of an existing approved license to change what is covered by the license itself. This includes but is not limited to product or SKU name changes, label text or packaging updates, and corrections or updates submitted by the licensee.</p> <p>The \$150 license revision fee may include the addition of up to three (3) new products; requests exceeding this scope will require a separate license application.</p> <p>*Note*: When revisions are initiated by ROA for compliance alignment, fees do not apply.</p>
<b>Supply Chain Actors</b>	<b>Includes Gin, Merchants, Brokers, Mills and Manufacturers</b>
Annual Registration Fee	<p>\$500 Annual Registration Fee with submission of Chain of Custody Documents; Option to increase to \$1,000 Annual Fee to include ROA Membership Benefits.</p> <p>Fees are assessed and collected at the time of submission.</p>